



## Member Profile | Quadro Communications Co-operative

---

Once a small telephone company, Quadro now is a leading rural provider of Telephone, High-speed Internet, TV, Mobility, Computer Repair, Network Setup & Business Solution services. In 2016, Quadro marked the completion of a ten-year, 20 million-dollar project in overbuilding its legacy copper network to a 100 percent fibre-to-the-home (FTTH) network, in its original serving area - the first of its kind in Canada. Quadro continues to deploy fibre optic services in new expansion areas in addition to offering several other broadband options to meet the growing needs of their customers. Recently awarded Broadband Provider of the Year by Clearcable Networks and GIG Certified by the NTCA, The Rural Broadband Association, Quadro is committed to providing advanced rural broadband services for decades to come. With the ability to deliver up to gigabit Internet speeds in a majority of its' serving territory, Quadro is ready to support any broadband applications including voice, telecommuting, gaming, video streaming, and any applications which may emerge in the future.

Quadro Communications Co-operative was established in November 1994, after converting from the Blanshard Municipal Telephone System. The co-operative is one of several independent communications companies in Southwestern Ontario. Our original serving area includes Sebringville, Granton, Kirkton, Uniondale, Mitchell, Lucan, Dublin, St. Columban, Bryanston, Harrington and most recently St. Pauls & Birr. A very distinct feature of Quadro's structure is that it is a co-operative - the members own the corporation and elect a governing board of directors from the members. A one-dollar fee, paid at the time of service activation gives you a member share in the co-operative and eligibility for patronage dividends. When the co-op excels, we share profits with our members. Over \$200,000.00 were paid back to our members in 2017 as a thank you for their business.

In January, 2019 Quadro announced a \$10,000,000.00 investment to bring fibre optic technology to each home and business in the St. Marys community. This 'overbuild' is a three-year project with completion estimated for Spring/Summer 2022. During the construction phase, there will be no cost to the residents and businesses of the town to have the fibre technology brought to their premises. Quadro's original exchanges nicely surrounded the Town of St. Marys and our customers use the town's amenities on a regular basis; it's where they shop, socialize, and use Municipal and emergency services, such as the St. Marys Hospital. Quadro recently relocated their St. Marys showroom to the downtown core at 84 Wellington St. South.

Learn more about Quadro online at [www.quadro.net](http://www.quadro.net)