



Member Profile | Hay Communications Co-operative Limited

Hay Communications has been supplying telephone service in Southwest Ontario for over 100 years! Who knew in 1911 that we would be what we are today - a full service telecommunications company with internet, television, mobile, security and yes, our rock solid telephone service.

A co-operative model was developed in the early 90's in response to federal regulations over telecoms, but becoming a co-op also lent itself best to the way we do business. We are small, local and responsive to our customers' needs. These are people we see every day in our communities of Grand Bend, Dashwood and Zurich, As well as our newly fibred towns of Exeter and Crediton and many more small towns and rural areas around us.

Recently Hay became a leader in our industry offering a basic level of internet that is 100 MB x 100 MB service for \$50 a month. It has gone over well with our customers. We think this will make internet accessible to all people - improving health, developing small business entrepreneurs and increasing access to education. The internet is THE communication tool required to improve our residents' life.

Also a big change just this May was to open coop membership to all our customers with land-based services like internet and TV (previously membership was only for those with telephone service in our original telephone territory). This historic membership vote changed the face of Hay Communications. We added over 3000 new members. We plan to further develop this positive aspect of our business and show a new generation how being a cooperative can change a customers' telecom experience. We hope to work with the Ontario Co-op Association to do just that.

Learn more at www.hay.net.